



5080Aultman Rd NW
North Canton, OH 44720
330-499-9289

To:

Maxim Enterprises is an innovative, full-service property-preservation company serving the mortgage banking and real-estate industries in Ohio, Michigan, Pennsylvania, Wisconsin, Maryland, D.C., West Virginia, Virginia, New Jersey and Minnesota. We continuously strive to meet or exceed our clients' needs and expectations, utilizing our industry experience, advanced technology, dedicated office staff and network of trained, proficient contractors.

Founded in 1998, Maxim Enterprises has grown from a small, local operation to a multi-state company. Maxim is one of the region's fastest-growing property preservation companies. We accomplished this by treating each client as if they were our only client:

Our cutting-edge computer network incorporates tablet PCs, enabling two-way communication capabilities. We are able to cost-effectively monitor individual projects, resulting in dollar savings and better service to our clients.

COMPANY NAME:

CONTACT PERSON:

ADDRESS:

BUSINESS PHONE:

FAX:

CELL PHONE:

E-MAIL:

Describe your company, management and administrative staff, number of years in business, equipment owned, type of work performed, number of field contractors (subs or employees), geographical areas served by zip code, training provided, and management style.

INSURANCE INFORMATION

General Coverage \$

Bonded

Yes

No

E&O \$

Workman's Comp.

Yes

No

List other Mortgage Field service companies you currently do work for:

Company:

Company:

Company:

Company:

Are you familiar with Field-Comm? Yes No

Describe your basic business goals in 1 and 5 years from now:



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Please select only one answer for each situation listed below.

A. If you quoted a customer a price on a project and it cost you more than expected, would you most likely:

- Not complete the work until the customer agrees to the new price
- Complete the work and only charge per your quote
- Complete the work and invoice for more than the quote
- Reduce the quality and cut costs to meet the quote

B. If one of your employees did not complete an assignment per your instructions and it cost you the payment for the project, would you most likely:

- Fire the employee
- Take the money out of their pay
- Give the employee 2 more chances and then fire them
- Think you were responsible because you did not train them properly

C. If you find a new vehicle that you would like to have, would you most likely:

- Buy it and then figure out a way to pay for it later
- Plan the purchase before you buy
- Determine if another vehicle is really necessary
- Buy something less expensive

D. At the end of each month do you:

- Know how much income you made each day of the month
- Find more work so you better ensure a profit
- Have a general idea whether you are on track to make a profit or loss
- Adjust your spending to what you make

E. If you are given 6 jobs to do in one day and you know you cannot complete them all, do you:

- Hire temps to make the deadlines
- Do the best you can and finish the balance later
- Do whatever it takes to complete all the jobs on time



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Ask for 10 more time to complete the jobs

F. When you hire a new employee, do you:

- Send them out with other crew members to learn the job
- Spend time working with them yourself to make sure they understand their job
- Just send them to the job and know they will catch on
- Pay to send them through a professional training program

G. If you have a good customer who does not pay you for a project, you would most likely:

- Insist on payment knowing you may ruin the relationship
- Take whatever the customer will pay and be satisfied
- Look for a new customer
- Try to understand what went wrong and correct the problem so you get paid next time

H. When you are assembling a bicycle, do you:

- Read and understand all the instructions before you start
- Start and read instructions only if you have a problem
- Pay someone else to assemble the bicycle
- Do the best you can without reading the directions

I. If you quoted a job and found that you could actually accomplish the project for ½ your bid, would you most likely:

- Charge for the original amount quoted
- Reduce your invoice by 50% of your bid
- Reduce your invoice by 25% of your bid
- Use the windfall income to make up for other losses

J. If your business work load has slowed down, you would most likely:

- All your employees know work will pick back up in the future
- Reduce your crew by 25%-50%
- Use slow down period to clean and organize equipment
- Only keep your key employees and lay off the others



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K. If your business is growing faster than you planned, would you most likely:

- Borrow money to keep up with the payables
- Turn down work to get better organized
- Hire more people and get more equipment to meet the demand
- Only accept jobs with the greatest profit

Business References:

Company _____ Contact _____ Phone _____

Company _____ Contact _____ Phone _____

Company _____ Contact _____ Phone _____

Print Name and Title Date

Forward completed form by e-mail to ehummer@maximent.net or fax to 530-236-6230, Attn: Ernie Hummer

PLEASE READ CAREFULLY BEFORE SIGNING

I hereby certify that all of the information provided by me in this application (or any other accompanying or required documents) is correct, accurate and complete to the best of my knowledge. I understand that the falsification, misrepresentation or omission of any facts in said documents will be cause for denial of entering into a contract with Maxim Enterprises regardless of the timing or circumstances of discovery. I understand that submission of an application does not guarantee you will be offered contractor agreement with Maxim. I understand that if offered a contractor agreement with Maxim Enterprises I may be required to submit to a pre-contract background check as a condition of entering into a contract. I understand unsatisfactory results from, refusal to cooperate with, or any attempt to affect the results of these pre-contract background checks will result in withdrawal of any contract offer or termination of contract if already under contract. I hereby authorize any and all schools, former employers, references, courts and any others who have information about me to provide such information to Maxim Enterprises and/or any of its representatives, agents or vendors and I release all parties involved from any and all liability for any and all damage that may result from providing such information. I understand that this application is considered current for three months. If I wish to be considered for contractor services after this period I must fill out and submit a new application. BY SIGNING BELOW I ACKNOWLEDGE THAT I HAVE READ, UNDERSTOOD AND AGREE TO THE ABOVE STATEMENTS. _____